MPETOKAT GREECE SA LATOMEIA ARDASSA 4, Filippou St. 50200 Ptolemaida phn. +30 24630 54321 www.mpetokat.gr

Ptolemaida, 28 September 2012

## Reference Letter

Mpetokat SA Greece has granted J.E.COSMATOS & CO the contract to move construction machinery from Thessaloniki to Georgia Port of Poti.

Total cargo was 174,660 mts of the following oversized Rolling and Non Rolling units:

Ripper Kleeman MC122Z,	1827 x 298 x 415 - 69,700 kgs
Sieve Fintec 512,	1475 x 285 x 320 - 26,000 kgs
Tractor/Trailer Man Kamga,	2150 x 300 x 325 - 29,660 kgs
Grader Caterpillar 140,	1015 x 252 x 330 - 13,500 kgs
Loader Komatsu WA 480,	914 x 320 x 346 - 27,800 kgs
Vibration Roller,	420 x 200 x 250 - 8,000 kgs

The cargo was stored at the port of Thessaloniki and at a later stage loaded on board the vessel MV CHRONIS. The specific ship was chartered on our behalf by J.E.COSMATOS & Co. The entire shipment not only was conducted as scheduled with no unpleasant surprises, but it is important to stress that J.E.COSMATOS & Co provided a thorough planning of the project in the most profitable way that we could possibly get, i.e. the Lo/Lo option.

The entire project involved Port Stevedoring and Operation control, Cranage hire, Customs Clearance, Chartering of the appropriate vessel basis LO/LO Shipment.

We are fully satisfied with J.E.COSMATOS AND CO LTD and their subcontractors services as our project completed within the initial time limits, at very a low cost with full efficiency.

Our experience has met our full satisfaction and we, therefore, would strongly recommend their services for any heavy lift project as their professionalism and local expertise reach top levels.

Yours Sincerely,

Panagiotis Architektonidis

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