



# Cosmatos Group

50 years in a Cosmatoship

We offer Logistics solutions in Greece, Cyprus, North Macedonia, Bulgaria, Serbia and Kosovo.



# COSMATOS GROUP

SHIPPING • FORWARDING • LOGISTICS



**COSMATOS  
SHIPPING**  
SHIPPING SERVICES



**FAIRPLAY  
FORWARDING**  
FREIGHT FORWARDING SPECIALISTS



**HUB  
LOGISTICS**  
3PL LOGISTICS



**VIGOR  
TRADING**  
COMMODITY WHOLESALERS

- **Ship Agents**
- **Project Cargo Forwarders**

- **Container Freight Forwarding**

- **Warehousing**
- **3PL**
- **Fiscal Representation**

- **Wholesale Trading**
- **Humanitarian Aid / NGO Contracts**

# 50 YEARS IN A COSMATOSHIP

STILL CATCHING THE WAVES

**1972**

Ioannis Cosmatos founds his first company in Thessaloniki, Greece specializing in husbandry agency service and ship-chandlery



**1974**

Launching a Regular Conventional Liner Service connecting Northern Greece with Cyprus



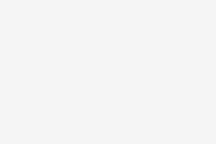
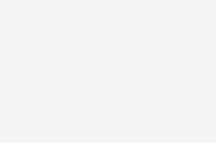
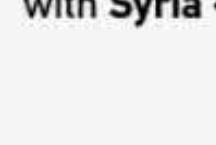
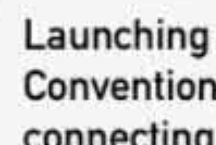
**1978**

Exclusive Representation of Gellatly Morphy Shipping Agencies in Northern Greece, continuing till today as Inchcape Shipping Services.



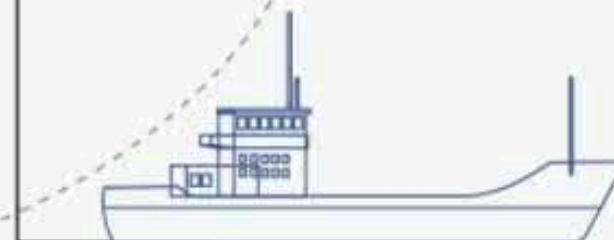
**1982**

Launching a Regular Conventional Liner Service connecting Northern Greece with Jeddah, Saudi Arabia.



**1983**

co-ownership of M/S PANOREA

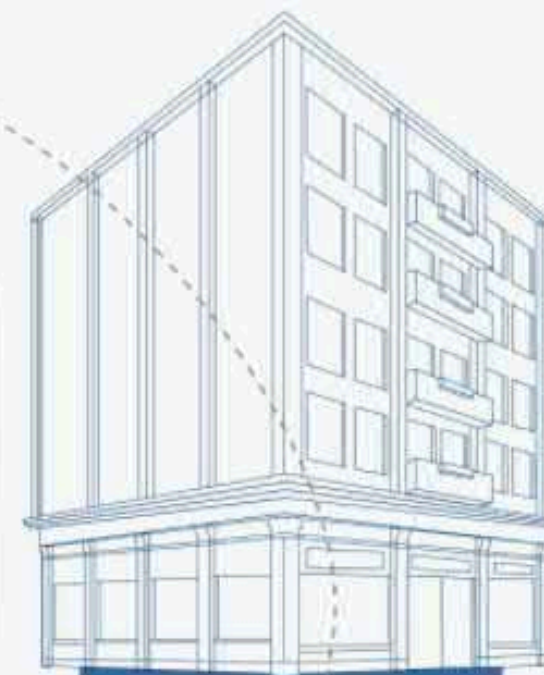


Agency of the Liner Container Service of M.MARKANTONAKIS connecting Northern Greece with Marseille, France



**1990**

Agency of P&O Container Lines launching regular routes from Thessaloniki to all over the world



**1992**

Move Company's HQ to privately owned offices of 1100 sqm

**1996**

Agency of Regular Ferry Line Service connecting Thessaloniki with Novorossiysk



**1995**

Agency of Contship Container Lines launching regular routes from Thessaloniki to all over the world



Ownership of M/V ELISABETH



**1997**

Agency of P&O NedLloyd Container Lines launching regular routes from Thessaloniki to all over the world



**1998**

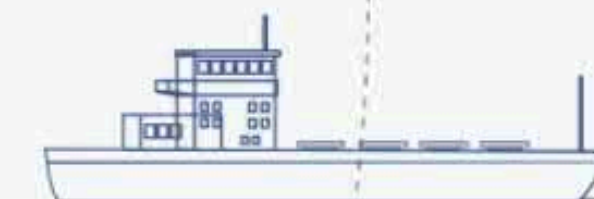
Elisabeth Cosmatos, second generation of Cosmatos family in the business, joins the company

**2000**

co-ownership of M/V STAVROS handymax size



co-ownership of M/V MAGDA handymax size



# 50 YEARS IN A COSMATOSHIP

STILL CATCHING THE WAVES

**2001**

Founding VIGOR SA  
Real Estate



co-ownership  
of M/V KATERINA  
handymax size



co-ownership  
of M/V ARIADNE  
DWT 5000



**2005**

Founding Fairplay  
Forwarding SA  
Container Freight  
Forwarding



Launching a Conventional  
Liner Service connecting  
Northern Greece with  
Adriatic ports



**2004**

**2007**

Founding  
Hub Logistics SA  
3PL Services



**2009**

Exclusive  
Representation  
of A1 Yachting  
in Thessaloniki  
and Halkidiki peninsula



**2012**

Cosmatos Group's  
flagship company  
changes its legal  
status to today's  
Cosmatos Shipping  
Services SA

**2006**

Exclusive Representation  
of The Heavy Lift Group (THLG)  
in Greece



Agency of Louis Cruise Lines  
in Thessaloniki, today's  
Celestyal Cruises



**2013**

Project planning,  
management, and execution  
of the 1st Windmill Park  
in North Macedonia.



**2015**

Cosmatos Shipping  
Services SA receives  
ISO 9001 certification

**2016**

Hub Logistics  
SA receives  
ISO 9001 certification



**2018**

Hub Logistics  
SA receives AEO status

Hub Logistics  
SA receives ISO 14001  
and SEVESO III  
certification



Exclusive Representation of WorldWide Project  
Consortium (WWPC) in Greece focusing  
on oversized and overweight transports

**2021**

Cosmatos Shipping  
Services SA receives  
FONASBA certification



**2022**

Hub Logistics SA  
receives ISO 45001  
certification



Exclusive Representation  
of Wilhelmsen Port Services



Exclusive Representation  
of BWA Yachting in Thessaloniki  
and Halkidiki peninsula





**Cosmatos Group** is based in Greece

**Cosmatos Shipping Services SA** - ship agents, port operations, customs brokers project cargo forwarders, special road transport in Europe, AEO

**Fairplay Forwarding SA** - container freight forwarding, FCL/LCL, airfreight, customs brokers, standard road transport in Europe

**Hub Logistics SA** - 3PL services, bonded storage, open/covered dry storage, standard road transport, customs brokers, fiscal representation, DG storage, AEO

# KEEPING THE FAMILY SPIRIT.

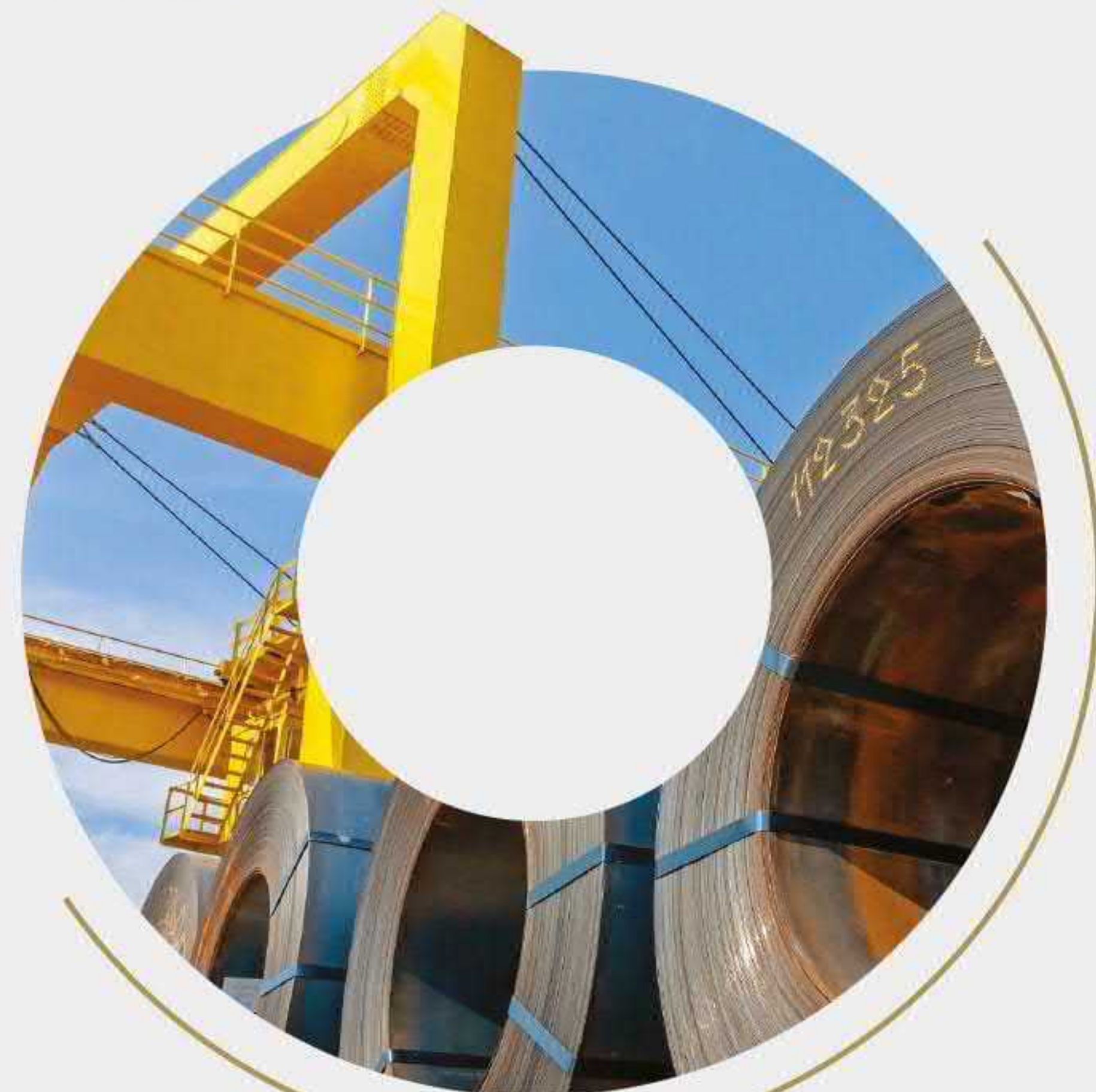




## Cargo expertise

- Equipment for the Oil & Gas industry
- Cargo in bundles/ big bags / pallets
- Containers
- Oversized constructions
- Cable laying equipment
- Construction equipment
- Containers / Flatracks
- Military equipment
- Steel products
- Windmills
- Trafos
- Boats
- Salt in bulk
- Fruits
- Vehicles

# SERVING THE GLOBE.



**COSMATOS**  
GROUP



## Project Cargo Forwarding

We can help you with:

- Sharing local market information on infrastructure and possibilities
- Identify the best scenario for your project planning
- Support a door to door scope



**STAYING  
THE COURSE.**



If shipment is by sea

- Ship agency / husbandry
- Stevedoring
- Lifting services
- Lashing/securing
- Storage facility / inventory keeping
- Special Road Transport
- Permits & Escorts
- Customs formalities
- Transhipments



**DEFINING**  
**CONSISTENCY.**





**MEETING**  
**ALL YOUR NEEDS.**

If shipment is by road

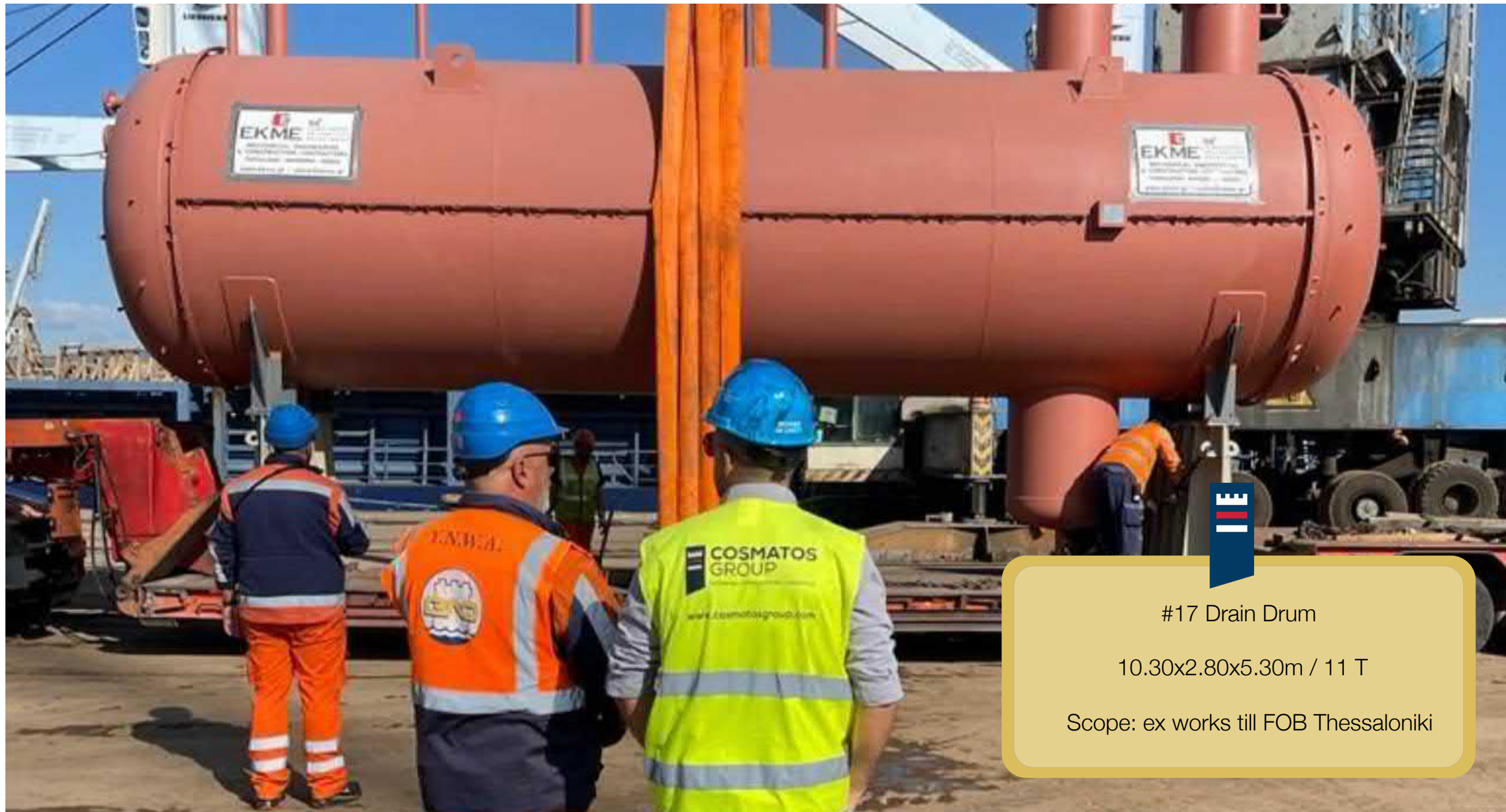
- Road Surveys
- National Road freight
- International o/g Road Freight  
(Europe, Balkans, Cyprus, Turkey)
- Lashing/securing
- Permits & Escorts
- Customs formalities



## Project Highlights



#15 Hot Oil Expansion Drum  
12.60x5.00x6.60m / 64 T  
Scope: ex works till FOB Thessaloniki



#17 Drain Drum  
10.30x2.80x5.30m / 11 T  
Scope: ex works till FOB Thessaloniki



#11 BFW Pre Heater  
21640x4620x4720mm / 160T  
Thessaloniki port  
Scope: ex works till Liner In



#48 Technical Equipment  
Electrical & Instrument rooms

Thessaloniki to Larnaca, Cyprus  
10.30 x 3.50 x 5.00 mtrs 8.5T

Scope: sea freight + port operations



#18 2 x Meg Vacuum Reclaimer Drum  
15900x7100x7100mm / 77.5 T each

Scope: FOT till FOB Thessaloniki



#47 Refinery Modules

Thessaloniki to Antwerp, Belgium  
42.00 x 2.85 x 3.20 mtrs 37.5T

Scope: ex works till FOB



#36 Reels

Diameter 6.20 mtrs / 7T

Scope: Stevedoring and Port Operations



#33 Dessalter Vessels & spare parts  
Thessaloniki to Russia  
14.50 x 3.60 x 4.20 mtrs / 36T  
Scope: ex works till FOB Thessaloniki



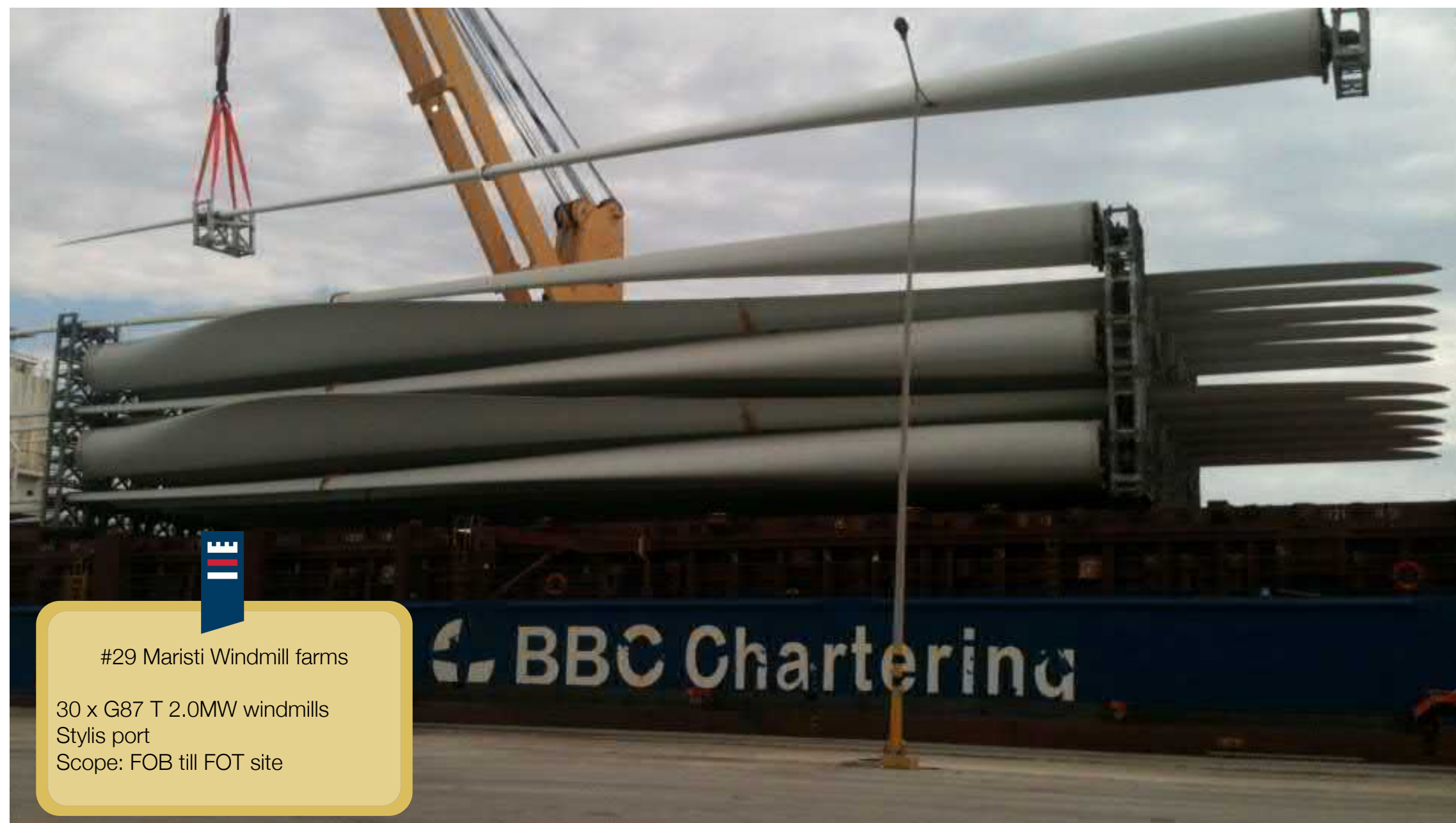
#34 Komatsu Trucks & Parts  
9.70 x 5.53 x 3.50 mtrs / 29T  
8.70 x 5.35 x 3.90 mtrs / 43T  
Scope: Transshipment to Piraeus port



#32 Conveyor belts  
Volos to South Africa  
4.60 x 1.60 x 3.20 mtrs / 34T  
Scope: ex works till FOB



#25 3 Power Transformer 400KV sets  
3 x 194 T Transformers & accessories Elefsis port  
Scope: FOB till FOT storage area




  
#29 Maristi Windmill farms  
30 x G87 T 2.0MW windmills  
Stylis port  
Scope: FOB till FOT site




  
#0 Viotia Windmill farms  
9 x Windmill Sets  
Lavrion port  
Scope: Port operations



  
#27 Bogdanski Windmill farms  
16 x SWP 2.3-93 80HH windmills  
Thessaloniki port  
Scope: FOB till FOT North  
Macedonia site



  
#28 Ptoon Windmill farms  
11 x G97 T 2.0MW windmills  
Stylis port  
Scope: FOB till FOT site



**SILOS to MOH Corinth site**

3 x SILO Units  
16.50 x 7.70 x 8.10 mtrs / 36T

1 X SILO Unit  
19.95 x 4.22 x 4.55 mtrs / 52T

Ex SALCON site to FOT MOH





#1  
 4 x Scrubbers  
 12200 x 2950 x 3470mm / 8.2 T  
 Thessaloniki port  
 Scope: ex works till FOB incl lashing, securing, welding



#2  
 2 x Module Houses  
 13.05x2.47x3.18 m / 13.50T  
 Piraeus port  
 Scope: ex FAS Piraeus stuffing, lashing, customs formalities till FOB Houston USA



#6 YANKEE DRYER  
 6230 x 4682 x 4717mm / 56.7 T  
 Scope: FOB Thessaloniki till FOT Katerini



#14 Military Cargo  
 18 pcs Military vehicles & containers  
 Thessaloniki port  
 Scope: FOB till FOT Schitu Romania

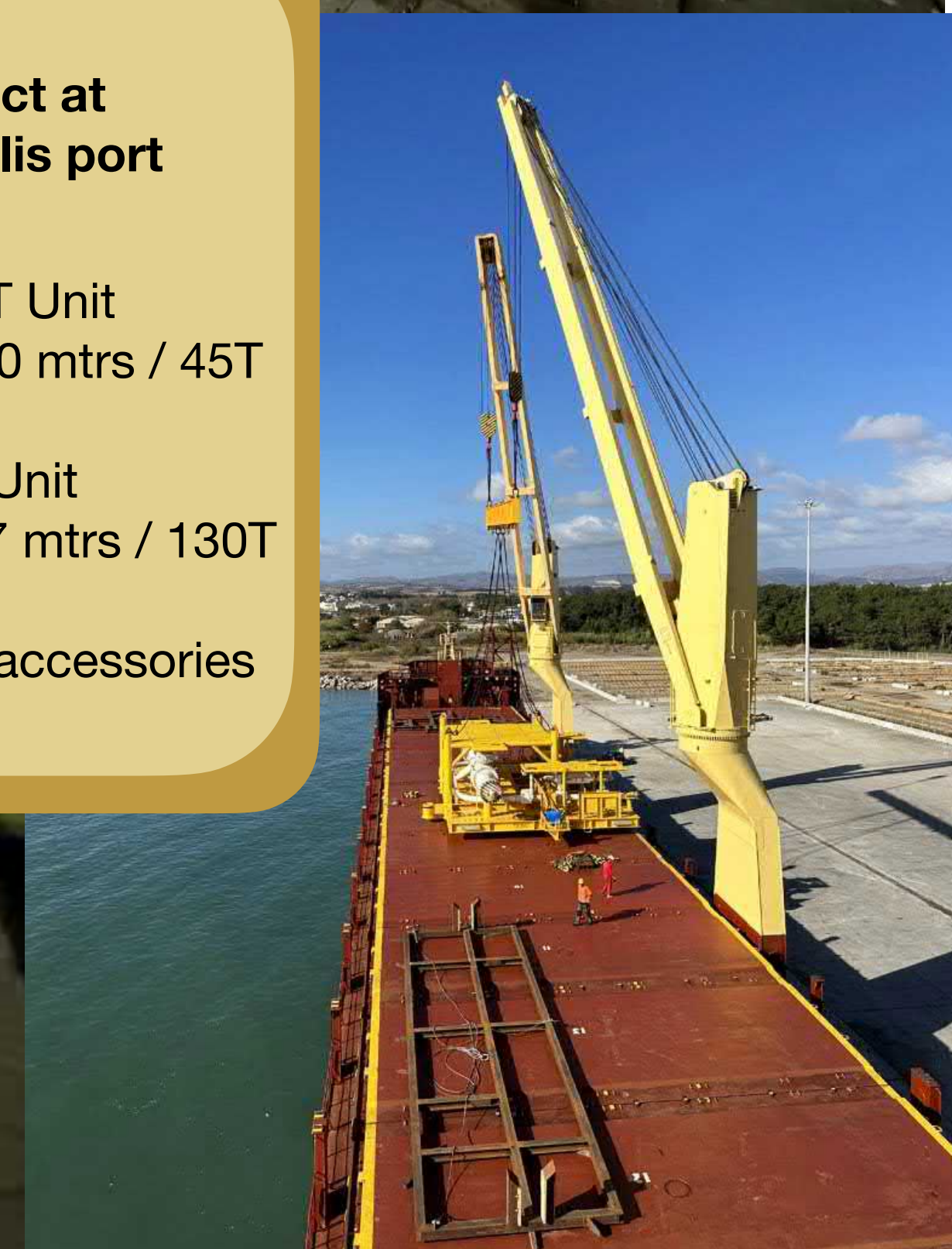


**FRSU Project at  
Alexandroupolis port**

1 x MUDMAT Unit  
16.21 x 12.22 x 2.50 mtrs / 45T

1 X PLEM Unit  
16.50 x 10.19 x 5.87 mtrs / 130T

12 smaller parts & accessories







**COSMATOS  
GROUP**

SHIPPING • FORWARDING • LOGISTICS





#5 Deisohexanizer Column

65600 x 5600 x 5700mm / 270 T

Scope: FOT till FOB Thessaloniki



**Relocation of wood pellet  
factory ex UK to Greece  
Ops at Kavala port**

1 x debarking line & accessories

Main debarker  
20.00 x 4.92 x 5.00 mtrs / 115T





**Goldwind Windmill park  
for N .Macedonia  
Ops at Thessaloniki port**

1 x debarking line & accessories

Main debarker  
20.00 x 4.92 x 5.00 mtrs / 115T



Miscellaneous  
Out-of-gauge cargo



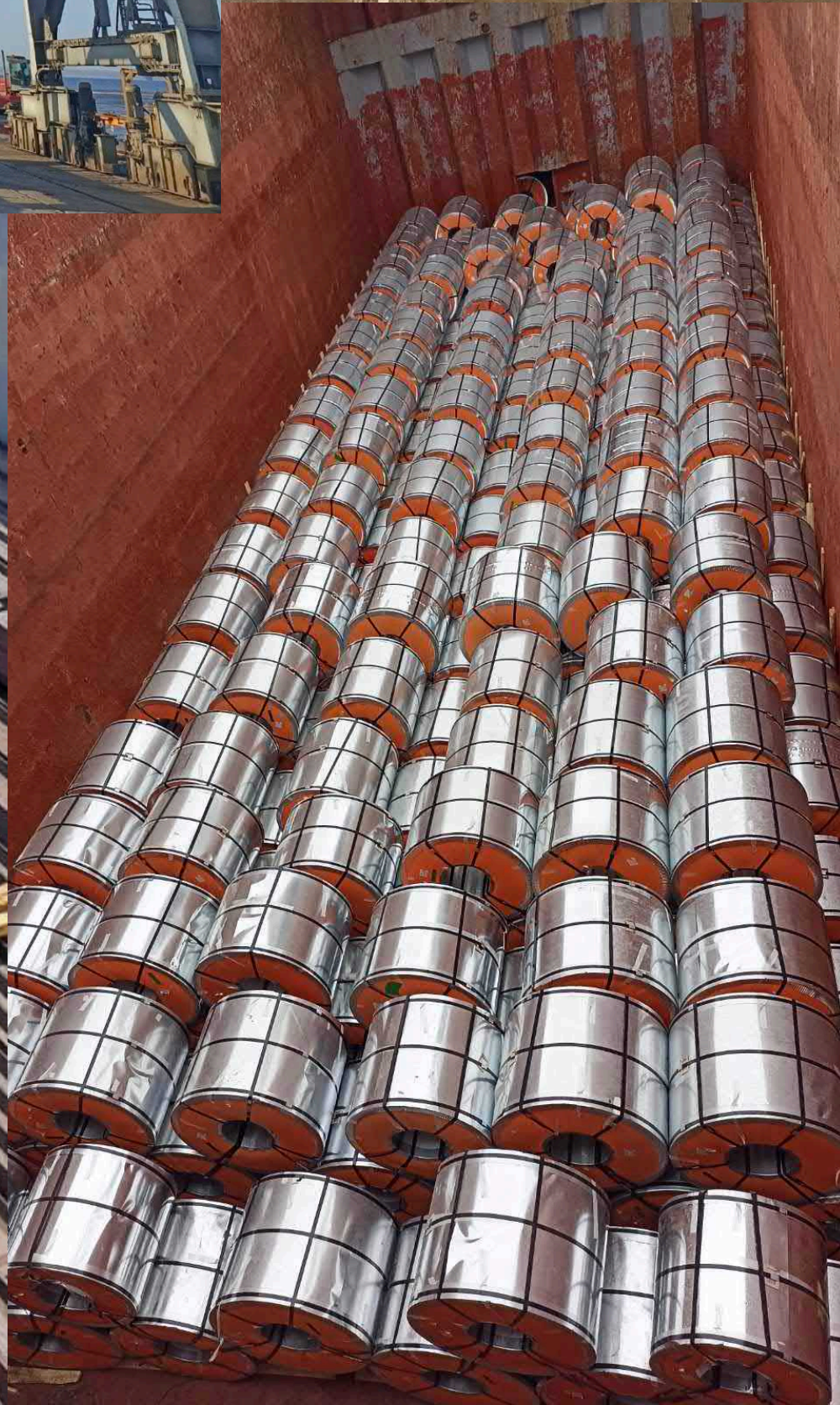
O/G road transport  
to/from Europe  
from/to the Balkans

Flatracks: Sea Freight  
(Un)Stuffing  
Lashing/unlashing  
Road Freight  
Last mile delivery

Maffi Trailers: Sea Freight  
(Un)Stuffing  
Lashing/unlashing  
Road Freight  
Last mile delivery



2023 - 61 cruise calls



**STEEL  
PRODUCTS**

Volume handled in 2023

122k mts

58 calls

**GLASS  
& SALT  
IN BULK**

29k mts





OIL  
PRODUCTS

Volume handled in 2023

539K mts

52 calls







CONTAINER SHIPS



8 calls per month. - 416 calls per year



- FCL / LCL
- Import – Export customs clearance procedures for local & transit cargoes. (T1 preparation with own guarantee )
- Out-of-gauge Cargo Handling – IMO Goods & Reefer Containers
- Warehousing / 3PL services / Stuffing / Unstuffing procedures
- Lashing & Issuance of lashing Certificate
- Airfreight to and from ALL destinations
- Combined Transport ( Sea , Road , Air , Rail )
- Cargo Insurance



**MAKING  
AN IMPACT.**

## Why choose us



## What more can we offer

- All services coming from one provider – one stop shop
- Cargo insurance through Cromar Insurance Brokers / Tokio Marine Insurance Group
- Customs formalities such as T1, T2L, TIR, EURO, INF 5, EXA with the use of our own bank guarantees run by our own customs brokers
- Specialized customs formalities for transporting dangerous or military cargo (T302)
- Transport of dangerous goods (IMO)
- Special transport of out of gauge cargo, as well as sensitive products and reefer containers.





# HUB LOGISTICS

3PL SERVICES

Hub Logistics SA is the latest addition to the Cosmatos Group of Companies.

It is a Northern Greece based third party logistics Services Company founded in 2007.





**HUB  
LOGISTICS**  
3PL SERVICES

## 3PL Facilities

- ✓ Privately-owned establishment of 14.000 square meters
- ✓ Covered Warehouse Area: 5.467 square meters
- ✓ Open Storage Area: 8.100 square meters
- ✓ Fenced Yards
- ✓ Fire Compartment with Z3 Level Fire Protection of 1.650 square meters
- ✓ EFSR Sprinkler System connected to an independent water tank
- ✓ Six Ramp Gateways





# HUB LOGISTICS

3PL SERVICES

## 3PL Facilities

- ✓ Dry Storage of every possible packaging  
Max. Height: 10.34m,  
Max. Width: 7.00m
- ✓ Transloads
- ✓ Picking/Packing/Sorting/Labeling
- ✓ Cross-Docking
- ✓ Racking Systems of 4500 pallets  
(Back-to-Back)
- ✓ 24 Hour Availability



# DG Storage

- ✓ Dangerous Goods Handling (fully licensed)
- ✓ Value added Services
- ✓ 4PL Services



# Road Freight

- ✓ Reverse Logistics
- ✓ Nationwide Service, including islands
- ✓ Regional Deliveries
- ✓ Local Trucking Services
- ✓ International Transports
- ✓ Expedited Service





## Customs Related Services and Facilities

- ✓ Customs Bonded Warehouse (Indoor/Outdoor)
- ✓ Customs Temporary Bonded Storage
- ✓ Approved Customs Receiver
- ✓ Import/Export Custom Formalities
- ✓ Transit Customs Formalities
- ✓ Customs Bank Guarantee up to 1.5m euro Cargo Tax Value

## Technology

- ✓ 3PL WMS Platform (LVision III MANTIS)
  - ❑ Provides Stock in and Stock Out Functions
  - ❑ Original Bar Code Scanning Using Handheld Scanners in Scan In and Picking Processes
  - ❑ Checks and Balances for Excellent Inventory Control and Shipment Accuracy
  - ❑ Can be Customized for Every Customers to Suit Their Unique Business
  - ❑ Customized Reports
- ✓ Online Order Processing
- ✓ Inventory Management
- ✓ 24/7 Website Access

## Insurance

Cosmatos Group of Companies is in close collaboration with independent insurance brokers who have expertise in trade, transport and warehousing issues.

We can offer net costs for insuring any cargo against any risk and occasion.



*During our Golden Anniversary event on May 27th, Mr. John Cosmatos, founder of Cosmatos Group, received a well deserved lifetime achievement award as tribute was paid to his long path of half a century of professional excellence.*



## NOTE FROM THE CEO

*Dear valued employees, customers, and partners,*

*I am honoured to announce that our company has reached its 50th anniversary. This is a significant milestone for all of us, and I am extremely proud to be leading such a dedicated and hardworking team.*

*Over the last five decades, we have established ourselves as a leader in the Greek forwarding community, providing exceptional services to our clients across the globe. We have faced many challenges and overcome numerous obstacles, but through it all, we have remained steadfast in our commitment to excellence and customer satisfaction.*

*Our success would not have been possible without the support and hard work of our employees as well as the dedication of our customers and partners. I want to express my deepest gratitude to all of you for your trust and loyalty to our company. Your contribution has been invaluable and has helped us to reach this momentous occasion.*

*It is heartwarming to know that we all share a common goal: to do our job properly and in a timely manner without sacrificing our human touch. Through the years, empathy has helped us to create a positive working environment where people feel comfortable to express themselves and add their own personal touch to everything we deliver.*

*Once again, congratulations to everyone who has played a part in our success. Let's take a moment to celebrate this milestone – and let's look forward to many more years of success together.*

*Yours Faithfully,*

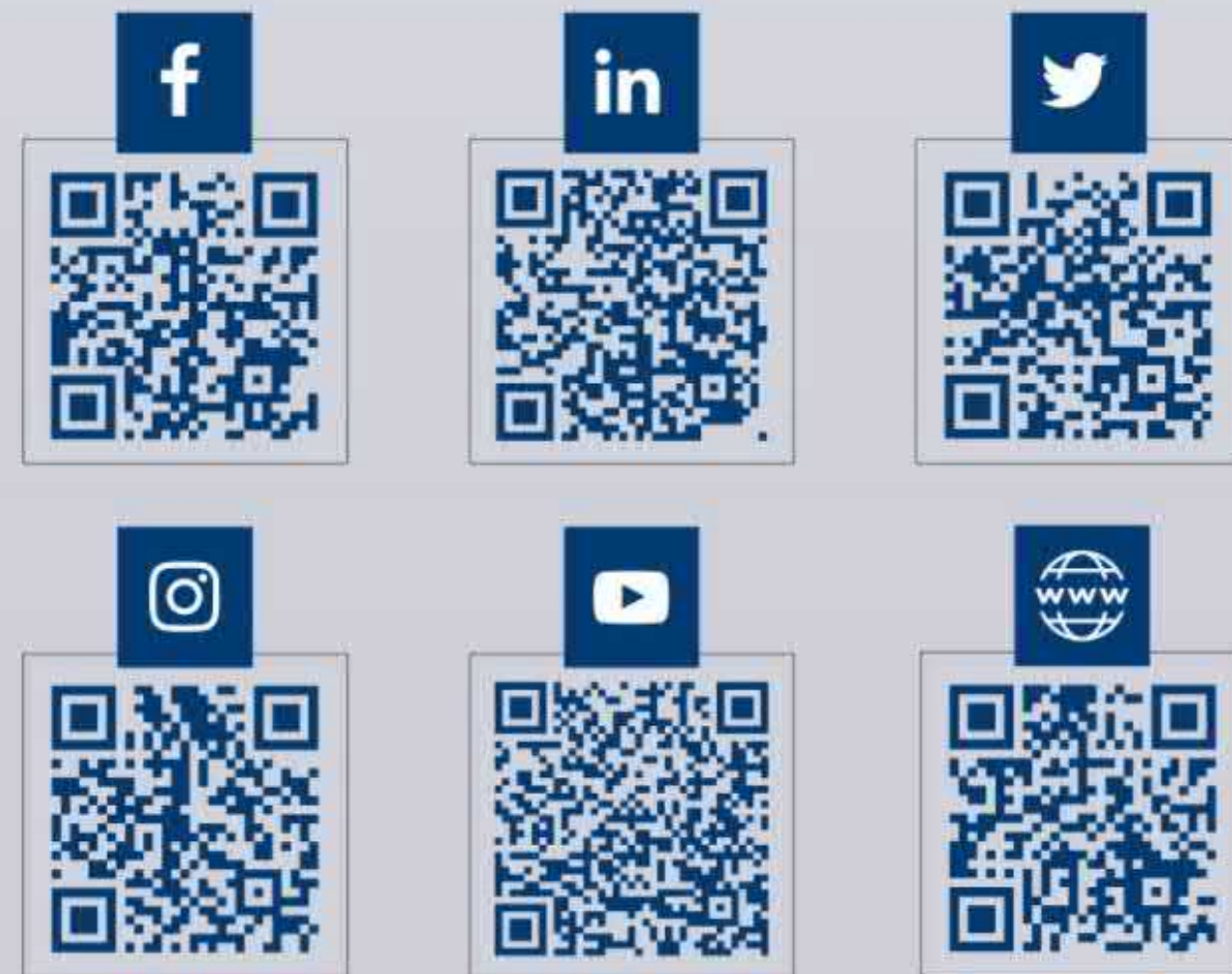
**Elisabeth Cosmatos**  
CEO Cosmatos Group



Thank you for your time



Stay connected



# STILL CATCHING THE WAVES

#thinkofcosmatos  
#cosmatoship

